# LAURA PAGANI

Office	Department of Economics, Management and Statistics (DEMS) Università Bicocca Piazza dell'Ateneo Nuovo, 1 - 20126 Milano e-mail: laura.pagani@unimib.it
Current Position	Associate Professor of Economics, Università Bicocca, Milan, Italy
Other info	Abilitazione Scientifica Nazionale (Prima Fascia, SECS P01 Economia Politica and SECS P02 Politica Economica) (National Scientific Qualification to Full Professor)
EDUCATION	
1999	Università di Pavia Ph.D in Economics Thesis Title 'Job Search in a Multi-Sectoral Labour Market' Supervisor: Prof. Piero Tedeschi
1994	Università Bocconi, Milan MSc in Economics and Social Sciences (110/110 cum laude) Thesis Title "Working Time Reduction and Labour Demand" Supervisor: prof. Piero Tedeschi
PAST POSITIONS	
2005-2012	Università Bicocca, Milan Assistant Professor of Economics
2000-2005	Università dell'Insubria Assistant Professor of Economics

# RESEARCH

Università Bocconi, Milan Research and Teaching Assistant

1998-2000

RESEARCH INTERESTS			
Labour Economics, Economics of Education, Public Economics, Art Economics			
PRIZES, PROJEC	ts and Research Grants		
2014	Tarantelli Prize		
	For best paper presented at the Italian Labour Economics Association Conference for the		
	paper "The Labor Market in the Art Sector of Baroque Rome" with F. Etro and S. Marchesi		
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2020	Università Bicocca		
	Winner of the competitive call of interest on "Distance learning in tertiary education" which		
	includes the financing and supervision of a postdoc		
	Project leader		
2019	Università Bicocca ("Quota competitiva", PRIN score 87/100)		
	Tax schedules, audit rules, and tax compliance: Evidence from a real tax system		
	Coordinator of the local research team		

2007-2010 MIUR, Ministero dell'Istruzione, Università e Ricerca

Institutions, Electoral Systems and National Policies

Member of the local research team

2006-2008 MIUR, Ministero dell'Istruzione, Università e Ricerca

Wage determination and fiscal policy in a unionised labour market

Member of the local research team

MIUR, Ministero dell'Istruzione, Università e Ricerca 2002-2004

Labour Taxation in Europe: Equity and Efficiency

Member of the local research team

2001-2003 MIUR, Ministero dell'Istruzione, Università e Ricerca

Microsimulation for the study of the redistributive effects of the fiscal system

Member of the local research team

### PRESENTATIONS (SELECTED)

Joint Workshop on Gender and Mathematics organized by INVALSI, Collegio Carlo Alberto, and University of Torino, 2021; XXX Annual Conference European Association of Labour Economists (EALE), Lyon, France, 2018; XVI Journées LAGV (LOUIS-ANDRÉ GÉRARD-VARET) - International conference in public economics, Aix-en-Provence, France, 2017; XXX Annual Conference of the European Society for Population Economics (ESPE), Berlin, Germany, 2016; IV SOLE-EALE World Conference, Montreal, Canada, 2015; XXV Annual Conference European Association of Labour Economists (EALE), Turin, Italy 2013; XXVI Annual Conference of the European Society for Population Economics (ESPE), Bern, Switzerland 2012; IX IZA Annual Migration Meeting (AM2), Bonn, Germany, 2012; XXIII Annual Conference of the European Association of Labour Economists (EALE), Paphos, Cyprus, 2011; XXIV Annual Conference of the European Society for Population Economics (ESPE), Essen, Germany, 2010; XIII CESifo Venice Summer Institute, San Servolo, Venice, Italy, 2007; II SOLE-EALE World Conference, San Francisco, USA, 2005

### ORGANISATION OF WORKSHOPS

54, 2007-2022

2008-2015	Local organizer of the MILLS	(Milano Lunch Labour Seminar	Annual Workshop

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PUBLICATIONS	
Articles in referee	d journals
2021	The deterrence effect of real-world operational tax audit on self-employed taxpayers: evidence from Italy, with G. Mazzolini and A. Santoro, forthcoming in <i>International Tax and Public Finance</i>
2021	Last and furious: Relative position and school violence, with S. Comi, F. Origo and M. Tonello, <i>Journal of Economic Behavior and Organization</i> , 188, 736-756.
2020	Where Women Make a Difference: Gender Quotas and Firms' Performance in Three European Countries, with S. Comi, M. Grasseni and F. Origo, <i>Industrial and Labor Relations Review</i> , 73(3), 768-793
2019	The Effect of School Rank on Personality Traits, with S. Comi and F. Origo, forthcoming in <i>The Journal of Human Resources</i>
2017	Is it the way they use it? Teachers, ICT and student achievement, with G. Argentin, S. Comi, M. Gui and F. Origo, <i>Economics of Education Review</i> , 56, 24-39
2017	Junior Farmer Field Schools, Agricultural Knowledge and Spillover Effects: Quasi-experimental Evidence from Northern Uganda, with J. Bonan, <i>Journal of Development Studies</i> ,

2016	The Impact of Digital Skills on Educational Outcomes: Evidence from Performance Tests, with G. Argentin, M. Gui and L. Stanca, <i>Educational Studies</i> , 42:2, 137-162		
	with G. Aigentin, M. Our and L. Stanca, Luminoum Stuties, 42.2, 137-102		
2015	Earnings Differentials between Immigrants and Natives: The Role of Occupational Attainment, with C. Dell'Aringa and C. Lucifora, IZA Journal of Migration, 4:8		
2015	Political knowledge and attitudes towards centralization in Europe, with F. Cerniglia, <i>Fiscal Studies</i> , 36(2)		
2015	The Labor Market in the Art Sector of Baroque Rome, with F. Etro and S. Marchesi, Economic Inquiry, 53(1)		
2013	The Market for Paintings in the Venetian Republic from Renaissance to Rococò, with F. Etro, <i>Journal of Cultural Economics</i> , 37(4)		
2012	The Market for Paintings in Italy during the XVII Century, with F. Etro, <i>Journal of Economic History</i> ,72(2)		
2011	Labour Market Assimilation and Over-Education: The Case of Immigrant Workers in Italy, with C. dell'Aringa, <i>Economia Politica</i> , 2		
2009	Flexicurity and Job Satisfaction in Europe: The Importance of Perceived and Actual Job Stability for Well Being at Work, with F. Origo, <i>Labour Economics</i> , 16(5)		
2009	The European Union and the Member States: An empirical analysis of Europeans' preferences for competences allocation, with F. Cerniglia, CESifo Economic Studies, 55(1)		
2008	Workplace Flexibility and Job Satisfaction. Some Evidence from Europe, with F. Origo, <i>International Journal of Manpower</i> , 29(6)		
2008	The Labour market Participation of Sandwich Generation Italian Women, with A. Marenzi, <i>Journal of Family and Economic Issues</i> , 29(3)		
2007	Collective Bargaining and Wage Dispersion in Europe, with C. Dell'Aringa, <i>British Journal of Industrial Relations</i> , 45(1)		
2005	The Effects of Unions on Wage Inequality. The Italian case in the Nineties, with D. Checchi, <i>Politica Economica</i> , 1		
2005	Corporate financing decisions and non debt tax shields: Evidence from Italian experiences in the 1990s, with M. Bernasconi and A. Marenzi, <i>International Tax and Public Finance</i> , 12(6)		
2005	The Impact of Elder Parents on Italian Women's Labour Market Participation, with A. Marenzi, Rivista di Politica Economica, 34		
2005	Regional Wage differentials and Collective Bargaining in Italy, with C. Dell'Aringa, Rivista Internazionale di Scienze Sociali, 2005		
2003	Why do People from Southern Italy Search Jobs in the Public Sector?. Labour, 17(1)		
2003	Le scelte finanziarie delle imprese italiane, with A. Marenzi, Politica Economica, 2		
Manuscripts (working papers and in progress)			
2021	The effects of COVID 19 on learning in tertiary education, with C. Binelli, S. Comi and E. Meschi (in progress)		
2021	A peer like me? Early exposure to high achievers in math and later educational outcomes, with G. Pica. CefES WP No 474 and CSEF WP No 619		
2019	Are Family Firms Tax Havens? Evidence from Italy, with A. Santoro and J. Slemrod (in progress)		

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Chapters	111	book	and	book	review	(selected)

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2021	Book review: Diana Seave Greenwald (2021), Paintings by Numbers – Data-Driven Histories of Nineteenth-Century Art, Princeton: Princeton University Press. <i>Journal of Cultural Economics</i> (online first 08 August 2021)
2017	I differenziali salariali territoriali, in C. Dell'Aringa, C. Lucifora and T. Treu (eds), <i>Salari, produttività, disuguaglianze</i> , Il Mulino, 237-256.
2015	Domanda di lavoro, with F. Origo, in Pepi De Caleo and Brucchi Luchino (eds), <i>Manuale di economia del lavoro</i> , Il Mulino, 51-94.
2014	Immigrati, mercato del lavoro e differenziali salariali: il problema della trasferibilità del capitale umano, with C. Dell'Aringa and C. Lucifora, in L. Cappellari and C. Lucifora (eds), Disugnaglianza, famiglia e migrazioni, Vita e Pensiero, 205-226.
2012	Flexicurity and Workers Well-Being in Europe: Is Temporary Employment Always Bad?, with F. Origo, in F. Maggino and G. Nuvolati (eds), <i>Quality of life in Italy. Research and Reflections</i> . Social Indicators Research Series 48. Springer, 243-261.
2012	La performance degli immigrati nel mercato del lavoro italiano, in C. Lucifora (ed), Occupazione e salari in Italia: problemi e prospettive: studi in onore di Carlo Dell'Aringa. Vita e Pensiero, 193-214.
2003	Struttura salariale e differenziali, in C. Lucifora (ed), Mercato, occupazione e salari: la ricerca sul lavoro in Italia. Volume II (Salari, divari territoriali e politiche), Mondadori Università, 5-34.
2003	Costo del lavoro e retribuzione, in C. Lucifora (ed), Mercato, occupazione e salari: la ricerca sul lavoro in Italia. Volume II (Salari, divari territoriali e politiche), Mondadori Università, 35-57.
2001	I modelli di determinazione del salario, in M. Samek Lodovici and E. Baici (eds), La disoccupazione. Modelli, diagnosi e strategie per il mercato del lavoro in Italia, Carocci.
2001	La teoria della ricerca del posto di lavoro, in M. Samek Lodovici and E. Baici (eds), La disoccupazione. Modelli, diagnosi e strategie per il mercato del lavoro in Italia, Carocci.
Research reports	
2001	L'occupazione non standard: caratteristiche, motivazioni e percorsi di mobilità, with F. Mazzolari, M. Samek Lodovici, R. Semenza, in M. Samek Lodovici, R. Semenza (eds), L'occupazione non standard: Italia e Lombardia nel contesto europeo, Franco Angeli.
2001	La dimensione territoriale e l'articolazione del lavoro, with I. Fellini, F. Mazzolari, M. Samek Lodovici, R. Semenza, in M. Samek Lodovici and R. Semenza (eds), <i>L'occupazione non standard: Italia e Lombardia nel contesto europeo</i> , Franco Angeli.
2000	Emu, contrattazione salariale e performance macroeconomica: i termini del dibattito, in P. Saraceno and C. Vignocchi (eds), Rapporto IRS al CNEL sulle retribuzioni e il costo del lavoro. Volume 2 (Approfondimenti), Edizioni CNEL.
2000	Salari di riserva ed economia sommersa, in P. Saraceno and C. Vignocchi (eds), Rapporto IRS al CNEL sulle retribuzioni e il costo del lavoro. Volume 1, Edizioni CNEL
2000	Unione europea e contrattazione salariale, with R. Bruno, F. Mazzolari, M. Samek Lodovici, P. Saraceno and C. Vignocchi (eds), Rapporto IRS al CNEL sulle retribuzioni e il costo del lavoro. Volume 1, Edizioni CNEL.
1999	Caratteristiche e aspirazioni salariali di chi cerca lavoro nel pubblico impiego, with T. Boeri, in C. Dell'aringa (ed), Rapporto ARAN sulle retribuzioni, Franco Angeli.

### **TEACHING**

COURSES (DETAILS OF THE LAST 5 ACADEMIC YE	ARS	3)
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COURSES (DETAILS OF THE LAST 3 ACADEMIC TEARS)		
A.Y. 2020-2021	The Modern firm (Personnel Economics), MSc in Global Management, Università Bicocca	
	Industrial Organization, MSc in Economics and MSc in Management, USI Università della	
	Svizzera Italiana	
	Microeconomia, BA in Economia e Commercio, Università Bicocca	
A.Y. 2019-2020	The Modern firm (Personnel Economics), MSc in Global Management, Università Bicocca Microeconomia, BA in Economia e Commercio, Università Bicocca	
A.Y. 2018-2019	Topics in Labour Markets, MSc in International Economics, Università Bicocca Microeconomia, BA in Economia e Commercio, Università Bicocca	
A.Y. 2017-2018	Labour and Migration Economics, MSc in International Economics, Università Bicocca Microeconomia, BA in Economia e Commercio, Università Bicocca	
A.Y. 2016-2017	Labour and Migration Economics, MSc in International Economics, Università Bicocca Microeconomia, BA in Economia e Commercio, Università Bicocca	

### TEACHING EVALUATION (2019-2020, last available academic year)

BA: 9.43/10 MSc: 9.14/10

Highest score among the economics professors of the School of Economics and Statistics, Università Bicocca

Average Department of Economics, Management and Statistics: 7.75/10

### THESIS SUPERVISION (LAST 10 YEARS, NUMBER)

BA: 64 MSC: 19

## SERVICE AND OTHER INFORMATION

Program Director of the BSc "Economia e Commercio" (October 2021-present)

Delegate of the Rector to "Consorzio Interuniversitario AlmaLaurea" (AlmaLaurea Interuniversity Consortium), Università Bicocca (2020-present; protocol number 0104248/20)

Member of "Commissione Orientamento di Ateneo" (Guidance and Job Placement Academic Committee), Università Bicocca (2013-present; Rectoral Decree of the latest appointment 5352/2020)

Department delegate to the "Gruppo di lavoro di Ateneo sulle tematiche di genere" (Gender Issues Committee), Università Bicocca (2020-present; Rectoral Decree 6081/2020)

Member of the Committee evaluating transferring students' study plan (BA Economia e Commercio), Università Bicocca (2017-present)

Member of the Scientific Committee of "Centro Interdipartimentale per gli Studi di Genere" (Interdepartmental Center for Gender Studies – ABCD), Università Bicocca (2007-present)

Member of the Scientific Committee of "Festival GenerAzioni - Educazione, Sostenibilità, Giustizia sociale", Università Bicocca (2021)

Member of the PhD Dissertation Committee, Università Bicocca (2019)

Member of the PhD Admission Committee, Università Bicocca (2019)

Member of the Department of Economics, Management and Statistics (DEMS) Job Market Committee (Rotterdam, 2019)

Member of the Editorial Board of the Journal of Family and Economic Issues (2008-present)

Member of the Academic Committee of the PhD in Economics and Statistics, Università Bicocca (2018-present)

Member of the Academic Committee of the PhD in Economics (DEFAP), Università Bicocca (2013-2017)

Member of the Academic Committee of the PhD in Public Economics (DEFAP), Università Bicocca (2010-2012)

Member of the Academic Committee of the PhD in Economics, Università Bicocca (2006-2009)

Coordinator of the Labour Economics area of *Dizionario di Economia e Finanza* (ed F. Kostoris), Enciclopedia Treccani, 2012 (author of 138 headwords)

Referee for: British Journal of Industrial Relations, Economia Politica, Economics of Education Review, European Journal of Law and Economics, European Journal of Political Economy, Feminist Economics, Industrial Relations, International Journal of Manpower, International Review of Economics, Industrial & Labor Relations Review, Journal of Economic Behavior and Organization, Journal of Family and Economic Issues, Labour Economics, Labour, National Tax Journal, PLOS ONE, Review of Income and Wealth, Research in Economics

Laura Pagani