

CURRICULUM VITAE

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https://www.researchgate.net/profile/Marco_Perugini3

<https://scholar.google.it/citations?user=QN5VCDAAAAAJ&hl=it>

BRIEF CV OVERVIEW

Biography (Date of Birth: 24/01/1963).

I have graduated from the University of Rome, Italy, in 1989 with a degree in Psychology. In 1993, I have completed my Ph.D with a work entitled “A circumplex hierarchical approach to taxonomies of personality characteristics” at the University of Rome La Sapienza, Department of Psychology. Following this, I have been research associate in Psychometrics for two years at the Department of Social and Developmental Psychology, University of Rome La Sapienza, before becoming Researcher (equivalent to Lecturer) in the same Department in 1995. In September 1998 I have moved to the United Kingdom where I was a Lecturer in Social Psychology at the Department of Psychology of the University of Leicester. I have joined the Department of Psychology at the University of Essex as Senior Lecturer in October 2000 and subsequently as a Reader (2003) and then as a Professor (2006). From October 2006, I am at the Department of Psychology of the University of Milan-Bicocca with a chair in Psychometrics. I have been Head of the Department of Psychology (2013-2017) and Deputy Head (2017-2018).

Education and Honors

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| 1983 | Scientific Lyceum C. Jucci, Rieti, Italy. |
| 1989 | BSc Psychology, Faculty of Psychology, University of Roma "La Sapienza", (cum laude).
Dissertation: Aggression and guilt feelings: An experimental contribution.
Supervisor: Prof. Gian Vittorio Caprara. |
| 1993 | PhD in Experimental Psychology, Faculty of Psychology, University of Roma "La Sapienza"
Thesis: <i>A circumplex hierarchical approach to taxonomies of personality characteristics.</i> |
| 2018 | Honorary Doctor in Social Sciences, University of West Timisoara (Romania) |
| 2019 | Association for Psychological Science (APS) Fellow. |
| 2019 | Society for Personality and Social Psychology (SPSP) Fellow |

Main research interests

Research interests span the various fields of personality, social psychology, and experimental psychology, with a keen eye on methodological and psychometric issues. They are part of a broader interest in individual differences, personality traits, attitudes, social cognition, and in the factors that underlie evaluation and motivation and influence behavior, as well as in the relevant quantitative methods and techniques.

In personality, the interests are on general taxonomies of broad personality dimensions (so-called Big Five and Big Six) and on the development and application of implicit measures. My interests focus also on the role of individual differences in automatic behaviour within a broader dynamic situation-person interaction perspective. I have recently focused my research on Conscientiousness and its modeling using network analysis. The use of network analysis as a statistical and theoretical

tool brings to a new conceptualization of personality traits as relatively stable equilibria in a network of interacting behaviors, thoughts, feelings, affects, and motivations. This new conceptualization opens up the possibility of expecting personality traits change if central nodes in the network are systematically perturbed.

My background in Psychometrics and quantitative research methodology is the cornerstone supporting all theoretical interests. Most statistical methods are applied and refined depending on the specific needs. I have been involved in the replicability debate in Psychology since its beginning and I have authored several publications on related issues, including on power analysis. I have also co-organized an early international expert workshop on replicability in Psychology with leading researchers from most psychological fields.

Another research interest is in developing, applying, and testing models of decision making within the tradition of attitude theory and social cognition, with a recent focus on the measurement and the interplay between implicit and explicit attitudes and on the moderators of their predictive validity.

A related research interest is on behavioral change, initially concerning health and environmental related behaviors, which dovetails nicely with the interest in personality traits change.

Finally, a recent interest is on evaluative learning and the use of related paradigms as a means to change implicit and explicit attitudes. For example, the use of one such paradigms (the Self-Referencing task) proved successful in several studies to change implicit and explicit attitudes towards a range of targets (e.g., consumer brands, social groups) and led to the recent discovery of a previously undetected basic learning principle (i.e., intersecting regularities).

Given my broad scientific interests, I am also involved in several international collaborations on a range of topics with colleagues from several countries (e.g., USA, UK, Germany, Belgium, France).

Brief Overview of Research Outputs and Activities

- I have been author or co-author of over 160 publications, including 24 among books and chapters of books. Most publications are in international journals and 121 are listed in Scopus. Manuscripts have been published in main international journals such as *Science*, *Perspectives on Psychological Science*, *Psychological Bulletin*, *Psychological Methods*, *Nature Human Behaviour*, *Journal of Personality and Social Psychology*, *Journal of Experimental Psychology: General*, *Health Psychology*, *Annals of Behavioral Medicine*, *Personality and Social Psychology Bulletin*, *Experimental Psychology*, *Journal of Experimental Social Psychology*, *Journal of Research in Personality*, *European Journal of Personality*, *European Journal of Social Psychology*, *British Journal of Social Psychology*, *Social Cognition*, and *Cognition and Emotion*.

- Invited speaker for seminars, expert meetings, and keynote speaker for conferences in more than 50 occasions during the last 20 years in several countries (e.g., UK, Germany, USA, Switzerland, France, Belgium, The Netherlands, Romania, Italy).

- Reviewer for hundreds of manuscripts for over 50 different international journals (e.g., PS, PB, PPS, CDPS, NHB, SPPR, SPPS, JPSP, JP, JESP, PSPB, JEP, EP).

- Grant reviewer for several international granting agencies.

- Chief Editor (2008-2012) of the *European Journal of Personality*, Associate Editor of the *British Journal of Social Psychology* (2004-7) and the *European Journal of Personality* (2005-2008), Consulting editor of the *International Journal of Psychology* (2006-2008) and *Giornale Italiano di Psicologia* (2013-).

- President (2012-2014) of the *European Association of Personality Psychology*

- Best paper award (2015) for “Schönbrodt, F. D., & Perugini, M. (2013). At what sample size do correlations stabilize? *Journal of Research in Personality*, 47, 609-612

(<http://www.journals.elsevier.com/journal-of-research-in-personality/awards/journal-of-research-in-personality-2015-best-paper-awards/>)

SUMMARY BIBLIOMETRIC INDICES

(Source: Google Scholar). h-index = 55; citations: 18204

(Source: Scopus). h-index = 37; citations: 8755

Composite C-score (2018) = 3.5098 (Ioannidis et al. 2019, *PLoS Biol*, 17(8): e3000384, cf. Table S4)

PUBLICATION LIST

Books and Chapters in books

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11. **Perugini, M.**, & Bagozzi, R.P. (2004). An alternative view of pre-volitional processes in decision making: Conceptual issues and empirical evidence. In Haddock, G. & Maio, G.R. (Eds.), *Contemporary perspectives on the psychology of attitudes* (pp. 169-201). Hove, UK: Psychology Press.
12. De Raad, B., & **Perugini, M.** (2002). Big Five factor assessment. Entry in R. Fernandez-Ballesteros (Ed.), *Encyclopedia of Psychological Assessment*. London, UK: Sage Publications.

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87. Di Conza, A., Gnisci, A., **Perugini, M.**, & Senese, P. (2010). L'influenza dell'atteggiamento implicito ed esplicito verso leader e partito sul voto delle elezioni politiche del 2004 in Italia e delle elezioni politiche del 2005 in Inghilterra (The influence of implicit and explicit attitudes towards leaders and parties on voting in the Italian political elections of 2004 and the British political elections of 2005). *Psicologia Sociale*, 2, 301-329.
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91. Prestwich, A., **Perugini, M.**, Hurling, B., & Richetin, J. (2010). Using the self to change implicit attitudes. *European Journal of Social Psychology*, 40, 61-71.
92. Gnisci, A., Di Conza, A., Senese, P., & **Perugini, M.** (2009). Negativismo politico, voto e atteggiamento. uno studio su un campione di studenti universitari alla vigilia delle elezioni europee del 12-13 giugno 2004 (Political negativism, voting and attitudes: a study on a university sample for the European elections of 12-13 June 2004). *Rassegna di Psicologia*, 25, 57-82.
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- dei Big Five (LABIF) (Construction and validation of an adjective checklist to measure the Big Five). *Rassegna di Psicologia*, 12, 103-125.
148. Pierro, A., Mannetti, L., & **Perugini**, M. (1995). Comunicazione persuasiva e prevenzione dell'uso di droga: Effetti dell'appello alla paura e delle caratteristiche dei riceventi (Persuasive communication and prevention of drug use: effects of fear induction and receivers' characteristics). *Micro & Macro Marketing*, 4, 163-182.
149. **Perugini**, M., Lauriola, M., & Ercolani, A.P. (1995). Modello circomplesso ed analisi fattoriale: un approccio alternativo per lo studio e la rappresentazione di fenomeni psicologici (Circumplex model and factor analysis: An alternative approach to the study and the representation of psychological phenomena). *TPM (Testing, Psicometria, Metodologia)*, 2, 69-88.
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161. Caprara G. V., & **Perugini**, M. (1991) L'approccio psicolessicale e l'emergenza dei Big Five nello

studio della personalita' (The psycholexical approach and the discovery of the "Big Five" in the study of personality). *Giornale Italiano di Psicologia*, 18, 721-747.

162. Caprara G. V., & **Perugini**, M. (1991) Il ruolo dei "Big Five" nella descrizione della personalita': estendibilita' al contesto italiano. (The role of Big Five in the description of personality: generalizability to the Italian context). *Comunicazioni Scientifiche di Psicologia Generale*, 6, 83-108.
163. Caprara G. V., **Perugini** M., Barbaranelli C., & Pastorelli, C. (1990). Esplorazione delle dimensioni comuni della colpa e dell'aggressivita': Contributo empirico (Exploration of common dimensions of guilt and aggression: An empirical contribution). *Giornale Italiano di Psicologia*, 17, 665-681.

EDUCATIONAL EXPERIENCES AND VISITING

- 11 Feb- 14 April 2019** Visiting Scholar to the University of North Carolina – Chapel Hill (USA), Host: Prof. Paschal Sheeran
- 26 Sept- 2 Dec 2018** Senior Visiting Research Fellow (BOF) to the University of Ghent (Belgium), Host: Prof. Jan De Houwer
- 1 Feb- 30 April 2013** Senior Visiting Research Fellow (BOF) to the University of Ghent (Belgium), Host: Prof. Jan De Houwer
- 28 - 30 Sept 1995** Workshop on *Experimental Design*, organized by the European Society for Cognitive Psychology, Rome.
- 26 Aug - 2 Sept 1995** European Summer School on *Everyday Thinking, Social Representations and Communication* in Lahti, Finland.
- 19 Jul - 6 Aug 1993** IAREP (International Association for Research in Economic Psychology) Summer School in Economic Psychology at the University of Linz, Austria.
- Sept 1991 - Oct 1991** Visiting Scholar at Department of Psychology, Stanford University (host: Prof. Phil Zimbardo).

CAREER AND RESEARCH GRANTS

Academic Career

- 2006 – present** Professor, Department of Psychology, University of Milano - Bicocca
- 2003 - 2006** Reader, Department of Psychology, University of Essex. Promoted to Professor in June 2006.
- 2000 - 2003** Senior Lecturer, Department of Psychology, University of Essex
- 1998 – 2000** Lecturer, Department of Psychology, University of Leicester.
- 1995 – 1998** Researcher (equivalent to Lecturer), Faculty of Psychology, University of Roma "La Sapienza"
- 1993 - 1995** Research Assistant, Faculty of Psychology, University of Roma "La Sapienza"

International Research Grants (Principal Investigator)

- 2012-2013 UNILEVER, €19,500, Perugini M, Richetin, J. “Reducing water consumption in hygiene behaviours”
- 2010-2012 UNILEVER, €186,000, Perugini, M., Richetin J. “Impact of social network

interventions on consumer behaviour”.

2007-2009 UNILEVER, £125,000, Perugini, M. “Agent Based simulations of decision making psychological models”

2005-2007 UNILEVER, £181,093, Perugini, M., Prestwich, A. “Changing goal conflicts as a way to achieve a sustainable healthy lifestyle”

2005-2006 UNILEVER, £92,000, Perugini, M. “Development of a socio-psychological decision making Agent Based Model system”

2004-2005 UNILEVER £55,929, Perugini, M. “The role of goal conflict in behaviour change and the use of digital media to support resolution”

2003-2005 ESRC, £83,084, Perugini, M., Conner, M.T. “The interplay between implicit and explicit attitudes in predicting behaviour”

2001 RPF, University of Essex, £7,795, Perugini, M. “The psychology of reciprocity: The role of past action and valence of behaviour”

National Research Grants

(Principal Investigator)

Annual research grants from 2007-2019 (Departmental University Research Fund) for a total of over €60,000.

(Co-Investigator)

2019-2021 Inter-University Research Grant VALERE, Project “EMERGE (hExaco Model adolEscents enviRonment Gene interaction)”, University of Campania "Luigi Vanvitelli" (PI: Augusto Gnisci), €138,000.

2019-2021 Dipartimento delle Politiche per la Famiglia, Progetti afferenti le Politiche della Famiglia, Project “Facilitare la conciliazione tra famiglia e lavoro per i militari delle forze armate. Lo sviluppo di un intervento nell’ambito del Comando Interregionale per l’Italia Nord-Occidentale della Guardia di Finanza”, University Milano-Bicocca (PI: Massimo Miglioretti), €100,000.

TEACHING AND INSTITUTIONAL RESPONSIBILITIES

Main Teaching Activities

1995–1998: Seminars, series of Lectures and Laboratories in Psychometrics, Factor Analysis, Data Analysis, and Structural Equation Models

1998–2006: Courses in Data Analysis, Analysis of Variance, Social Psychology, and Social and Health-related Behavior

2006–present: Courses in Multivariate Statistical Techniques and in Quantitative Methodology Organized and taught at several International Methodological Summer Schools (e.g., on Structural Equation Models, Robust Statistics, Implicit Measurement, Personality Measurement) and in PhD programs.

Main Institutional Responsibilities

2007-2010 Director Master Course in Organizational Psychology and Consumer Behaviour (from 2008 MSc in Social, Decision, and Economic Psychology)

2013-2017 Head of the Department of Psychology, University of Milan-Bicocca

2013-2017 Elected member of the Academic Senate, University of Milan-Bicocca

2017-2018 Deputy Head of the Department of Psychology, University of Milan-Bicocca

2017-2018 Director Master Course in Applied Experimental Psychological Sciences (taught entirely in English)

ACTIVITIES OF INTERNATIONAL RELEVANCE

Main Editorial Activities

Consulting Editor of the *Giornale Italiano di Psicologia* (2013-)

Editorial board of the *European Psychologist* (2004-)

Editorial board of the *European Journal of Personality* (2000-2004; 2013-)

Editorial board of the *International Journal of Psychology* (2014-)

Editorial board of the *European Journal of Psychological Assessment* (2017-)

Editorial board of the International Review of Social Psychology (2018-)
Editor-in-Chief of the European Journal of Personality (2009-2012)
Associate Editor of the European Journal of Personality (2005-2008)
Associate Editor of the British Journal of Social Psychology (2004-2007)
Consulting Editor of the International Journal of Psychology (2006-2008)
Guest editor for Special Issues of the European Journal of Personality, International Journal of Psychology, and Journal of Economic Psychology

Representation in International Bodies

Member of the Executive Committee of the European Association of Personality Psychology (EAPP) (1998-2016)

EAPP Secretary and Treasurer (2000-2005)

EAPP President (2012-2014)

Member of the scientific committee of several International Conferences



Milan, 7th October 2019